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ManTech International Licenses Selectica's Contract Lifecycle Management Software To Manage Government Contracts

Adaptability, Hierarchical Modeling, and Other Features Allow National Security Contractor To Manage Complex Contracts from RFP Through Subcontractor Relationships

SAN JOSE, Calif. – November 4, 2008 – Selectica (NASDAQ: SLTC), a leading provider of [contract lifecycle management](#) (CLM) solutions, today announced that ManTech International Corporation (NASDAQ:MANT) has licensed Selectica's Contract Performance Management (CPM) solution. ManTech is integrating Selectica's CPM contract lifecycle management platform to help manage defense and government contracts for its customers including agencies within the Department of Defense (DoD) and the Department of Homeland Security, as well as various contracts with vendors and subcontractors to deliver secure IT solutions.

ManTech chose Selectica CPM over other contract lifecycle management products because Selectica CPM offered greater adaptability and versatility to meet their needs. In addition to managing its contracts, including tracking contractual changes and managing contract archiving, ManTech plans to use Selectica CPM to manage pre-contract processes as well, such as managing RFPs and proposals, tracking for conflicts of interest with other business units, and qualifying and managing subcontractor relationships.

Earlier this year, *Business Week* magazine named ManTech one of the top 100 IT companies in the world.

To help manage large, complicated [federal contracts](#), ManTech plans to use Selectica CPM to help track an engagement from the initial phases through the proposal process to contract award and closeout. This management process also includes all subcontractor relationships. By integrating contract management into the RFP process, ManTech can establish business rules and conditions from the outset. Customized questionnaires make it easy to map business rules to RFPs and Selectica CPM can manage workflow and approval processes as well. ManTech also plans to use Selectica CPM's hierarchical and relational structure to track individual contractor agreements and manage rules that flow down the value chain to subcontractors, as required by Federal Acquisition Regulations (FARs) and Defense Federal Acquisition Regulation (DFARs). This flow down aspect is critical to government contracts because they often involve multiple subcontractors, as well as second-tier subcontractors, all of whom must comply with the overarching regulations of the prime contract.

"Fulfilling government contracts is involved and complex, and we assessed a number of contract management solutions before determining Selectica had what we needed," said Mike Uster, Vice President of Contracts for ManTech. "In working with Selectica, we have discovered that their CPM

software has the modeling and hierarchical capabilities to integrate contract management into the overall value chain. Selectica offered the best solution to manage our contractual relationships from the initial proposal right through to managing subcontractor relationships.”

Selectica CPM is readily adaptable to multiple steps in government contracts, beyond contract creation negotiation, execution, and management. It can be used for non-contract creation and management, such as for assessing proposals and vetting organizational conflict of interest (OCIs), and third-party agreements. Selectica CPM also has special provisions to accommodate subcontractors, including [FAR and DFAR flowdown](#) and qualification using a questionnaire wizard. It also features [workflow and approval processes](#), clause library functionality and reporting, advanced security, reporting, and an easy-to-navigate dashboard.

“Our contract lifecycle management platform was designed to create visibility into the entire contractual process, which is why it adapts so well to government contracts,” said Tanuj Chatterjee, Vice President of Engineering for Selectica. “ManTech’s visionary approach to contract management requires complex process management and a flowdown structure with a sophisticated hierarchy and rules engine, and we were delighted to be able to demonstrate the power and adaptability of Selectica CPM to meet their needs.”

About ManTech International Corporation:

Headquartered in Fairfax, Virginia, with more than 7,600 professionals, ManTech International Corporation is a leading provider of innovative technologies and solutions for mission-critical national security programs for the Intelligence Community; the departments of Defense, State, Homeland Security and Justice; the Space Community and other U.S. federal government customers. ManTech’s expertise includes systems engineering, systems integration, technology and software development, enterprise security architecture, information assurance, intelligence operations support, network and critical infrastructure protection, information technology, communications integration and engineering support. The Company supports the advanced telecommunications systems that are used in Operation Iraqi Freedom and in other parts of the world; has developed a secure, collaborative communications system for the U.S. Department of Homeland Security; and builds and maintains secure databases that track terrorists. The company operates in the United States and 42 countries. In 2007, ManTech was named one of BusinessWeek.com’s fastest growing tech companies; to Business 2.0 magazine’s 100 Fastest Growing Technology Companies list for the second year in a row; to the Deloitte & Touche list of the 50 fastest growing technology companies in Virginia; and a GI Jobs magazine Top Ten Military Friendly Employer. Additional information on ManTech can be found at www.mantech.com.

About Selectica, Inc.

Selectica (Nasdaq: SLTC) provides its customers with software solutions that automate the complexities of enterprise contract management and sales configuration lifecycles. The company's high-performance solutions underlie and unify critical business functions including sourcing, procurement, governance, sales and revenue recognition. Selectica has been providing innovative, enterprise-class solutions for the world's largest companies for over 10 years and has generated substantial savings for its customers. Selectica customers represent leaders in manufacturing, technology, retail, healthcare and

telecommunications, including: ABB, Ace Hardware, Bell Canada, Cisco, Covad Communications, General Electric, Hitachi, International Paper, Juniper Networks, Levi Strauss & Co., Rockwell Automation, Tellabs, and 7-Eleven. Selectica is headquartered in San Jose, CA. For more information, visit the company's Web site at www.selectica.com.

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